



## ASSEMBLY AUTOMATION ALTERNATIVES

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Please see what our customers have to share with you.

*"Not only do the Laser Machines live up to their performance, it is the **service** that is provided by your company that is top notch in my book. Hallmark nameplate made a good find when you showed us what your machines can do at the Orlando trade show back in 2008. Not only do we have two of your machines, we are now looking to buy a third. On average our two Flex lasers run nonstop about 11 to 12 hours a day. We have other lasers in house made by different manufactures, but your product by far is the best. Thank you for the great quality you and your company provide and hope to see you soon."*

Randy L. Hawkins  
Engineering Department Manager  
Hallmark Nameplate, Inc.

*"Screenprint/Dow, a Specialty Graphic Overlay and Membrane Switch Printing Company in Wilmington, MA, began its relationship with Assembly Automation Alternatives over nine years ago with the purchase of our first FlexPlacer Machine. This machine was quickly followed with the purchase of a second FlexPlacer machine in less than a year later. When Screenprint/Dow needed to increase our Laser Cutting capabilities we call upon Assembly Automation for help. Our newest laser cutter is an Assembly Automation 200 watt FlexLaser. Screenprint/Dow is currently investigating increasing to our Lamination capabilities and adding a fourth Laser Cutter with the help of Assembly Automation.*

*The strong relationship with Assembly Automation is enhanced by their ability to design and build machines that are a perfect fit for our application. There is no need to adapt our processes to match the equipment their features. Assembly Automation not only listens to our concerns, suggestions, and ideas they solicit them and incorporate them into their products. Assembly Automation has a strong commitment to service. Not once has a call gone unanswered or a problem not quickly resolved. Screenprint/Dow considers Assembly Automation as a strong partner in past and future success."*

David W. Kern  
Operations manager,  
Screenprint/Dow

*"Assembly Automation has supplied me with 2 laser machines for my promotional business. One Custom built CO2 Laser and one Fibre Laser. I am very happy with them both. The staff at Assembly Automation were awesome installers and very patient when training my staff. They are always available for telephone support and have always had someone available for in house support when needed. I have other equipment that I purchased from suppliers before I found Assembly Automation and none of them could match the product and service I have received*

*from Assembly Automation. I recommend them to anyone and everyone looking for laser equipment!"*

Jeff Szenes  
President  
Synergy Marketing Consultants Inc.

*"The addition of the Automation Alternatives laser cutter removed the last remaining bottleneck in our workflow (tooling). Since our install, the service we have received has been top notch and our productivity has increased dramatically. We use our material far more efficiently thanks to the precise cutting abilities. Our prototyping business has never been stronger, and with all the processes now in house our profit margins are growing. One of the best equipment investments we have made."*

Naseem Kahn  
Prestige Printing

*"Since we acquired this piece of equipment, we've gained flexibility, reduced our response time for low volume or prototype orders and improved our capability cutting materials once impossible to cut with conventional tools at a very low cost. These lasers are reliable, simple to operate and offer cutting accuracy for most applications we came across. The acquisition cost is attractive and pays for itself in no-time. It's like a Swiss knife, we use it in many ways."*

Charles Desroches,  
Engineering Manager,  
GGI International

*"We have relied on Assembly Automation Alternatives' equipment for our high paced production for several years now, and have always been completely content by their expertise and courteous service!"*

Robert DeRepentigny  
President,  
ClickTouch America Inc.

*"Our AlphaLaser from Automation Alternatives has opened up opportunities for us that we did not even imagine. It's speed, cutting ability, and vision system accuracy has greatly enhanced our approach to new products. From kiss cutting 2-mil polyester to clean cutting 0.5" acrylic, it has been flexible for prototypes and a reliable workhorse for production. Service, which for us has been minimal, is only a phone call away and because their machine building and software programming are done in-house, requests for enhancements were easily processed."*

Dennis Page  
R&D Engineer

Wilson-Hurd Mfg.

*"By using our FlexLaser with roll-to-roll capabilities for both proto-types and production runs, we are more competitive in our market. We have won new business because of lower tooling charges while adding to our bottom line because of reduced direct labor costs and improved yield over die-cutting. It was a good investment."*

Phil Telander  
President,  
Telamco

*"We have been very pleased with the unit and service Automation Alternatives has provided. Very versatile, and dependable. Excellent delivery and start up training. They have delivered as promise! We would recommend Automation Alternatives to any business looking to speed up their production and finishing departments with a State of the Art laser die cutter!"*

Bill Longmore,  
TLF Graphics

*"Incredible accuracy in cut placement, cut depth and repeatability!" Fast set up, has allowed us quicker turn times to better satisfy our demanding customer needs. Impressive piece of technology."*

Ray McHargue,  
TLF Graphics

*"We have used Automation Alternatives Equipment for over 4 years; they are always responsive to questions and have parts readily available for maintenance and upgrades. Their experience and proficiency in hardware software and systems is excellent so I highly recommend their equipment and services for anyone looking into an automation project for any of their products."*

RB

*"Craft Originators has been very satisfied with the laser we purchased from AAA. Within days of acquiring the equipment we were able to implement it into production. The support we have received from AAA has been outstanding."*

Ryan Cook,  
Production manager